

# Prospective Agency Appointment Form Commercial



**Please return this completed form to your PacificSource Sales Representative.**

## 1. Agent information

Agency name \_\_\_\_\_

Producer name \_\_\_\_\_

Agency/Producer address (not a PO box) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ County \_\_\_\_\_

Phone number \_\_\_\_\_ Email \_\_\_\_\_

Primary line of business:      Small group health/dental      Large group health/dental

**Number of producers in your agency** \_\_\_\_\_

**Number of clients you currently serve:** Small group \_\_\_\_\_ Large group \_\_\_\_\_

**Number of years you have held the following licenses:** ID \_\_\_\_\_ MT \_\_\_\_\_ OR \_\_\_\_\_

**Number of new health policies written in the past 12 months:** Small group \_\_\_\_\_ Large group \_\_\_\_\_

## 2. Existing carrier appointments

Carrier name \_\_\_\_\_

Carrier name \_\_\_\_\_

Carrier name \_\_\_\_\_

Carrier name \_\_\_\_\_

## 3. Questions

What do you expect from PacificSource and your sales representative? \_\_\_\_\_

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\_\_\_\_\_  
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\_\_\_\_\_  
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*Continued on reverse >*

Briefly describe the reasons for your interest in PacificSource at this particular time. \_\_\_\_\_

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Describe how your health insurance experience would benefit our mutual clients. \_\_\_\_\_

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Additional comments. \_\_\_\_\_

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**4. Authorization (to be filled out by PacificSource)**

**For office use only:**

- Small group
- Large group
- Individual
- Medicare
- OR
- ID
- MT

Approval by PacificSource Sales Executive

Approval by PacificSource Director of Sales

Date

Date