



# **Community Health Excellence (CHE) Grants Program**

## 2022–2023 Application Guide

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# CHE mission and goals

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The PacificSource Community Health Excellence (CHE) initiative was created to align with and support the mission of PacificSource Health Plans: To provide better health, better care, and better cost to the people and communities we serve.

## CHE grants seek to:

- Create and expand an environment of collaborative and innovative engagement between PacificSource Health Plans and providers who share a vision for better community health, better healthcare, and lower healthcare costs.
- Foster an environment of continuous patient care improvement among providers who practice across local PacificSource communities.
- Elicit the diverse capabilities of provider organizations in ways that make a significant, positive health impact for unique patient populations.

For more information, please visit: [PacificSource.com/che-program](https://PacificSource.com/che-program) or contact Cheryl Cohen, CHE Grants Manager: [CHE\\_Grants@PacificSource.com](mailto:CHE_Grants@PacificSource.com) or **971-222-1059**.

Thank you for your interest in the PacificSource Community Health Excellence initiative!

# Application instructions

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Applications are due by **5 p.m. on August 26, 2022**, for the 2022–2023 CHE program cycle. To apply online, create an account at [GrantInterface.com/Home/Logon?urlkey=pacificsource](https://GrantInterface.com/Home/Logon?urlkey=pacificsource).

You'll need to provide the following information in our online application portal:

- A completed project description
- A completed itemized budget (via fillable form, downloadable from [PacificSource.com/che-program](https://PacificSource.com/che-program))
- A letter of support from provider's CEO/CFO/Executive Director
- Name of project lead/sponsor who will work with PacificSource
- Up-to-date and signed W-9

Please see the following pages for more details.

# Requirements

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## CHE Core Criteria

Successful CHE grant proposals promote the Quadruple Aim:

- **Lower costs**
- **Better patient experience**
- **Higher quality of care, and improved provider experience of delivering care**
- **Improve the health of the community**

## Eligibility requirements

- Healthcare providers must either:
  - maintain a contractual relationship with PacificSource for all lines of business applicable in the grant applicant's service area, *or*
  - have an affiliation/contracted referral agreement with a contracted PacificSource provider or provider group.
- Healthcare providers must have significant annual revenue for PacificSource business.
- Proposals should demonstrate clear patient objectives aligned with CHE program core criteria and supported by measurable data.
- Project must benefit all patients, regardless of their insurance status.

# Grant opportunities

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## One-year grants

One-year grants span the 2022-2023 calendar year (November 2022 through October 2023). Successful awardees may apply for a second year of funding to expand the program or project.

## Multi-year grants (new)

Multi-year grants span a two-year time frame: November 2022 through October 2024. **They require a letter of intent (LOI) first, and then you must be invited to apply.** Organizations that submit an LOI but are not invited to apply for a two-year grant are still eligible to apply for a one-year grant.

Multi-year projects must focus on increasing access to behavioral health (BH) services, and must address one of the following specific BH access issues:

- Increasing access to BH services that are culturally and linguistically appropriate
- Increasing rural BH access
- Increasing BH access for communities of color and other marginalized populations
- Increasing access to substance use disorder services

A maximum of up to eight awards will be made in 2022.

# Funding priorities

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CHE funds healthcare-delivery innovations that fall into one or more of the following categories:

- Advancing healthcare integration, such as behavioral health and oral health.
- Addressing health disparities and promoting equity. Examples include expanding access to culturally and linguistically appropriate care, medical interpreters, and traditional health workers.
- Developing the provider workforce. Examples include provider pipeline development projects, training, or education programs.
- Considering or aligning with identified community health needs. Examples include reducing disease prevalence and increasing access to care.

## Funding is available for expenses related to:

- Personnel salaries
- Training
- Improved patient-care processes, including program development and designated clinic time
- Data collection and analysis
- Computer software, if integral and in support of initiative
- General supplies, in support of initiative
- Communications materials, in support of initiative
- Patient care not otherwise reimbursable by government or private insurance coverage

## Funding is not available for expenses related to:

- Building or infrastructure remodeling
- Medical equipment or medical supplies
- Computer hardware or electronic medical records (EMRs)
- Consulting services, long-term studies
- Studies or preliminary planning for initiatives not otherwise resourced by another organization
- Any third year of a CHE initiative that has been funded for the prior two years

## Funding Range Guidelines

- One-year grant requests should not exceed \$100,000. The average funding range is between \$30,000 and \$50,000.
- Multi-year grant requests should not exceed a total of \$150,000.

## Funding decisions and timing

**Application review:** PacificSource independent physician reviewers will review and score applications. All funding decisions will be made by PacificSource at its sole discretion and subject to funding availability.

**Letter of intent (LOI) review for multi-year grants:** PacificSource will review multi-year LOIs and extend application invitations.

### Timing of funding and reports:

- One-year grants: Half of the funding for CHE grant awards will be made at the onset of the project; the remaining half will be disbursed after the completion of a six-month progress report. This report is a brief, online form.

- Multi-year grants: Half of the first year of funding for CHE multi-year grant awards will be made at the onset of the project; the remaining half will be disbursed after the completion of a six-month progress report. This report is a brief, online form. The second year will follow the same disbursement process.

**Payments:** Funding will be made to the tax ID number used by the provider for PacificSource claims payments. Please be sure to submit an up-to-date and signed W-9 with your online application to ensure timely distribution.



## 2022–2023 Timeline

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### 2022

<b>January 18</b>	Application cycle opens for one-year and multi-year grants. Applications will be available in the grant portal.
<b>April 14</b>	Multi-year grant letter of intent (LOI) due by 5:00 p.m. Pacific time.
<b>May 20</b>	Multi-year grant invitations to apply are extended to selected organizations.
<b>August 26</b>	All applications due by 5:00 p.m. Pacific time.
<b>By November 30</b>	Grant awards announced.
<b>By December 20</b>	Funds mailed to awardees.

### 2023

<b>Throughout November</b>	Online final grant presentations begin.
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## Additional milestones

All CHE grant recipients are required to attend ongoing quarterly calls.

Multi-year grant recipients will be required to present a year-one progress report. They will also present a final grant presentation in Fall 2024.