



# Ensuring the health of your employees



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2020 Health plans for **Washington** small groups | 1–50

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# New to Washington, but not to health insurance.

For over 85 years, PacificSource member groups have been experiencing our exceptional customer service.

Now, we're excited to offer our products and award-winning service to Washington employers.

We're a not-for-profit company focused on making health insurance easier for you. And keeping your employees healthy and happy, while controlling your costs.

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We've been putting members first with outstanding service since **1933**.

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# Health insurance **made simple.**

## Plus flexibility and broad in-network access.



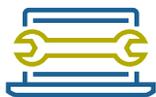
### Broad in-network availability in our service area

Our new products for 2020 offer a broad array of in-network providers, where sold in Washington.



### Dedicated service representatives

A dedicated single point of contact who understands the needs of you and your employees.



### Online access to manage benefits

Manage your company's health insurance benefits with an easy-to-use, secure website, InTouch for Employers.



### The right plans

Give your employees a choice by offering up to four health plan options. Subject to underwriting guidelines.

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# 98.3%

**It's almost 100%.** And, it's PacificSource's employer customer satisfaction rating (based on our survey of employer customers conducted January through March of 2019). And it means you and your employees will very likely be happy with us.

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# Healthy, happy employees.

**Give your employees the health insurance benefits they want.**



**Doctors on call** | Video-based doctor visits from Teladoc® and other telemedicine providers, including behavioral health (for adults), around the clock, for the price of an office visit, or less.



**No referrals needed with any plan** | Our plans don't require employees to visit their primary care provider before seeing a specialist. (Some specialists may have their own referral requirements.)



**\$0 copays on preventive care and select preventive prescription drugs** | No charge on well baby/well child care, preventive physicals, preventive mammograms, immunizations, preventive colonoscopies, and more, when receiving care from in-network providers. Plus, select preventive prescriptions are also available at no charge from in-network pharmacies.





# Customer service that saves you time and effort.



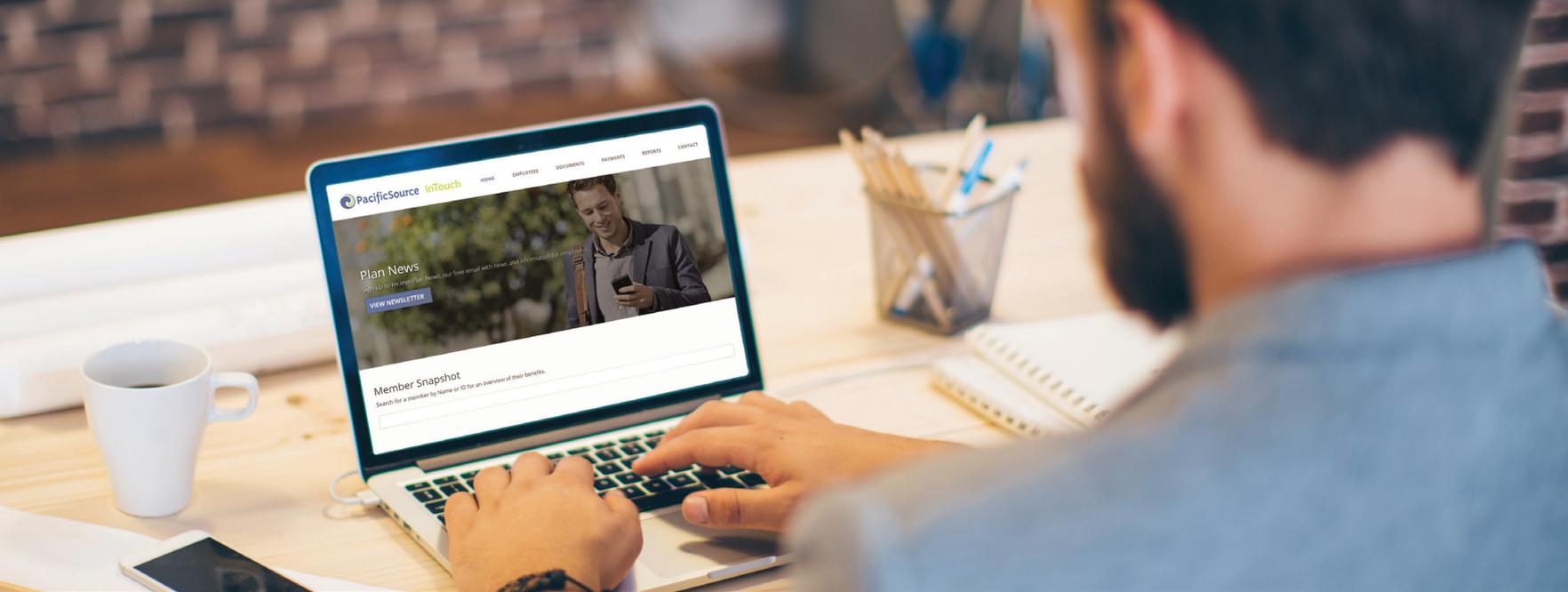
**Personal member service** for employees | We answer our phones with real people, not automated computer phone trees. And we do it in 30 seconds or less, on average, according to internal call reports. We're super-responsive on email, too.



**Personal client service** for you | A dedicated representative who's focused on you, your plan details, and helping you control costs.



**So you can focus** on your business | Get questions answered and issues resolved, fast.



# Manage your employees' benefits through our **online tools.**

**Secure, convenient, employer-only access to your health plan via our portal, InTouch.**



## **Easily pay your bill**

View statements, pay online, and review payment history.

## **Run reports**

Know who and how many employees are covered.

## **Info on demand**

Get benefit summaries, your contract, handbooks, and more.

## **Manage enrollment status**

Easily add new and update existing employee information, and delete terminations.

## **ID cards**

Request ID cards and print temporary ones.

## **Keep in touch**

Easy-to-find contact info for your PacificSource representatives.

# Choosing a **product**.



**Our health plan products are a unique combination of networks and plan designs to fit the needs of you and your employees.**

For 2020 we offer Washington businesses two product portfolios: **Navigator** and **Voyager**, with 32 plans to choose from.

These products are part of our continued effort to simplify how members make informed decisions about their health and promote more engagement with their healthcare providers. The products further refine our mission to provide you with quality of care, accountability, access, affordability, and member choice.

## **Navigator and Voyager Networks**

Choosing the best product for your business includes choosing provider networks. Your provider network determines which doctors, hospitals, and other healthcare providers are covered by in-network benefits for you and your employees. All of our Navigator and Voyager products also offer out-of-network benefits, for more freedom and choice.



# Navigator

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**Navigator is our clinically integrated product, where a member's personal provider is navigating care within a coordinated network of health professionals who are focused on the individual throughout their health journey.**

Navigator products are designed to support member engagement, and promote shared decision making with providers.

Navigator gives access to a broad array of in-network providers, including local providers, and those available for urgent and emergent conditions while traveling nationally, through contracts with First Health<sup>®</sup>, and in Alaska through contracts with First Choice Health<sup>™</sup>.

Our provider partners give members personalized care through high-quality health management, and help members better understand the costs associated with their health.



**Navigator is available in** Clark, Pierce, and Spokane counties.

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## How Navigator **benefits employers**

Employees experience seamless, accountable care—the result of the efficiencies and expertise of a dedicated team of providers.



Multiple plan designs



Controlled costs



Clinical integration



Unified communications

## Give your staff **the doctors and hospitals they want.**

We've partnered with well-respected health centers and hospitals in the **Spokane, Tacoma, and Vancouver** areas so your employees will get top-notch quality of care and service.



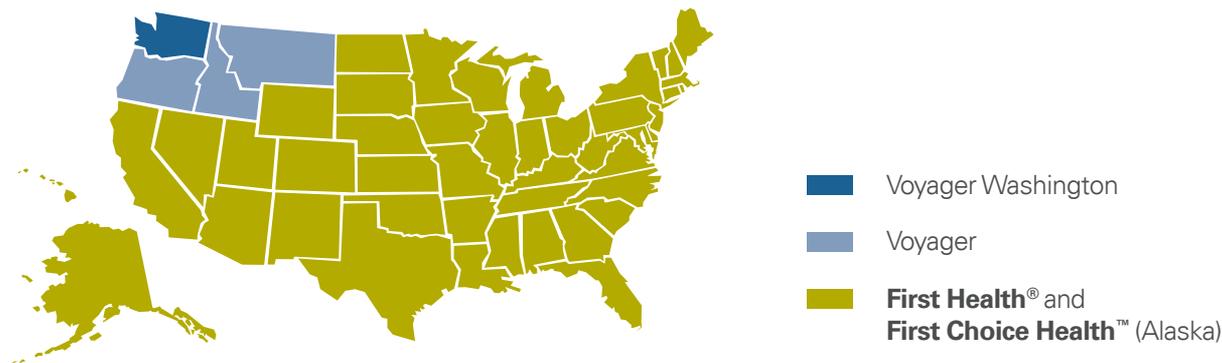
# Voyager

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**Voyager products use our preferred provider network, and are suited for a company culture that prefers a more self-directed experience.**

**Voyager includes a broad array of in-network providers from PacificSource in Washington,** as well as nationally through contracts with First Health®, and in Alaska through contracts with First Choice Health™.



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Voyager products give your staff **greater choice for in-network providers.**

Eligibility for Voyager products is also more flexible, since your company can be located anywhere in the state of Washington to purchase plans.

# Which product is right for you?

Product	Voyager	Navigator
Cost	\$\$	\$
Broadest access to in-network providers and facilities	★	
Coordination between PacificSource and provider on behalf of members at select provider partner groups and facilities		★
Primary care doctors, specialists, and hospitals work together as a team		★
Statewide access to providers	★	
Plan allows members to access specialists without a referral	★	★
In-network providers when traveling nationwide	★	★
Out-of-network provider benefits	★	★



# 2020 Washington | Small Group Medical Plans

	NON-HSA QUALIFIED PLANS																		HSA QUALIFIED PLANS													
Product	Platinum 500 <sup>^</sup>		Gold 1000 <sup>^</sup>		Gold 2000 <sup>^</sup>		Gold 2500 <sup>^</sup>		Gold 3500 <sup>^</sup>		Silver 3000		Silver 4500 <sup>^</sup>		Silver 5500 <sup>^</sup>		Silver 6500 <sup>^</sup>		Bronze 7500		Gold HSA 3000		Silver HSA 3000		Silver HSA 4500		Silver HSA 5500		Bronze HSA 5000		Bronze HSA 6750	
	Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager		Navigator or Voyager	
	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK	IN NETWORK	OUT OF NETWORK		
<b>Deductible</b> Individual / Family	\$500 / \$1,000	\$5,000 / \$10,000	\$1,000 / \$2,000	\$5,000 / \$10,000	\$2,000 / \$4,000	\$5,000 / \$10,000	\$2,500 / \$5,000	\$5,000 / \$10,000	\$3,500 / \$7,000	\$5,000 / \$10,000	\$3,000 / \$6,000	\$10,000 / \$20,000	\$4,500 / \$9,000	\$7,500 / \$15,000	\$5,500 / \$11,000	\$7,500 / \$15,000	\$6,500 / \$13,000	\$10,000 / \$20,000	\$7,500 / \$15,000	\$10,000 / \$20,000	\$3,000 / \$6,000	\$5,000 / \$10,000	\$3,000 / \$6,000	\$5,000 / \$10,000	\$4,500 / \$9,000	\$7,500 / \$15,000	\$5,500 / \$11,000	\$7,500 / \$15,000	\$5,000 / \$10,000	\$7,500 / \$15,000	\$6,750 / \$13,500	\$10,000 / \$20,000
<b>Out-of-Pocket Maximum</b> Individual / Family	\$3,000 / \$6,000	\$7,500 / \$15,000	\$6,000 / \$12,000	\$7,500 / \$15,000	\$6,000 / \$12,000	\$7,500 / \$15,000	\$6,000 / \$12,000	\$7,500 / \$15,000	\$6,000 / \$12,000	\$7,500 / \$15,000	\$8,150 / \$16,300	\$15,000 / \$30,000	\$8,000 / \$16,000	\$11,250 / \$22,500	\$8,000 / \$16,000	\$11,250 / \$22,500	\$8,000 / \$16,000	\$15,000 / \$30,000	\$7,500 / \$15,000	\$15,000 / \$30,000	\$3,000 / \$6,000	\$7,500 / \$15,000	\$6,750 / \$13,500	\$10,000 / \$20,000	\$4,500 / \$9,000	\$11,250 / \$22,500	\$5,500 / \$11,000	\$11,250 / \$22,500	\$6,750 / \$13,500	\$11,250 / \$22,500	\$6,750 / \$13,500	\$15,000 / \$30,000
	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:	NO DEDUCTIBLE, MEMBER PAYS:	AFTER DEDUCTIBLE, MEMBER PAYS:		
<b>Preventive Services</b>	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%	Covered in Full	50%
<b>Preventive Drug Coverage</b>	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%	Covered in Full	90%
	AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:		AFTER DEDUCTIBLE, MEMBER PAYS:			
<b>Telemedicine</b> (including behavioral health for adults)	\$10*	50%	\$10*	50%	\$10*	50%	\$10*	50%	\$10*	50%	\$10*	50%	\$10*	50%	\$10*	50%	\$10*	50%	\$10*	50%	Covered in Full	50%	20%	50%	Covered in Full	50%	Covered in Full	50%	50%	50%	Covered in Full	50%
<b>Office Visits</b> Primary, Urgent Care, and Specialist	Primary/Urgent Care: \$10* Specialist: \$20*	50%	Primary/Urgent Care: \$25* Specialist: \$60*	50%	Primary/Urgent Care: \$35* Specialist: 40%	50%	Primary/Urgent Care: \$30* Specialist: \$60*	50%	Primary/Urgent Care: \$30* Specialist: \$60*	50%	Primary/Urgent Care: \$30* Specialist: \$60*	50%	Primary/Urgent Care: \$35* Specialist: Covered in Full	50%	Covered in Full	50%	20%	50%	Covered in Full	50%	Covered in Full	50%	50%	50%	Covered in Full	50%						
<b>Inpatient Hospital</b>	10%	50%	25%	50%	25%	50%	25%	50%	25%	50%	40%	50%	30%	50%	30%	50%	30%	50%	Covered in Full	50%	Covered in Full	50%	20%	50%	Covered in Full	50%	Covered in Full	50%	50%	50%	Covered in Full	50%
<b>Lab / X-ray</b>	10%*	50%	25%*	50%	25%*	50%	25%*	50%	25%*	50%	40%	50%	30%	50%	30%	50%	30%	50%	Covered in Full	50%	Covered in Full	50%	20%	50%	Covered in Full	50%	Covered in Full	50%	50%	50%	Covered in Full	50%
<b>Physical, Occupational, and Speech Therapy</b> Combined 25 visits per year	\$10*	50%	\$25*	50%	\$25*	50%	\$25*	50%	\$25*	50%	40%	50%	30%	50%	30%	50%	30%	50%	Covered in Full	50%	Covered in Full	50%	20%	50%	Covered in Full	50%	Covered in Full	50%	50%	50%	Covered in Full	50%
<b>Outpatient Surgery</b>	10%	50%	25%	50%	25%	50%	25%	50%	25%	50%	40%	50%	30%	50%	30%	50%	30%	50%	Covered in Full	50%	Covered in Full	50%	20%	50%	Covered in Full	50%	Covered in Full	50%	50%	50%	Covered in Full	50%
<b>Emergency Services</b> Copay waived if admitted	\$250 plus 10%	\$250 plus 10%	\$250 plus 25%	\$250 plus 25%	40%	40%	\$250 plus 30%	\$250 plus 30%	\$250 plus 30%	\$250 plus 30%	\$250 plus 30%	\$250 plus 30%	Covered in Full	Covered in Full	Covered in Full	Covered in Full	20%	20%	Covered in Full	Covered in Full	Covered in Full	Covered in Full	50%	50%	Covered in Full	Covered in Full						
<b>Chiropractic / Acupuncture</b> Visits per benefit period: Chiro: 12 / Acu: 12	\$10*	50%	\$25*	50%	\$25*	50%	\$25*	50%	\$25*	50%	40%	50%	\$30*	50%	\$30*	50%	\$30*	50%	Covered in Full	50%	Covered in Full	50%	20%	50%	Covered in Full	50%	Covered in Full	50%	50%	50%	Covered in Full	50%
<b>Prescription (Rx) Drug Coverage</b> Out-of-network: 30-day max fill, no more than 3 per year	Tier 1: \$5* Tier 2: \$15* Tier 3 & 4: 20%*	90%	Tier 1: \$10* Tier 2: \$45* Tier 3 & 4: 30%*	90%	Tier 1: \$10* Tier 2: \$45* Tier 3 & 4: 30%*	90%	Tier 1: \$10* Tier 2: \$45* Tier 3 & 4: 30%*	90%	Tier 1: \$10* Tier 2: \$45* Tier 3 & 4: 30%*	90%	Tier 1: \$15* Tier 2: \$70* Tier 3 & 4: 40%*	90%	Tier 1: \$15* Tier 2: \$70* Tier 3 & 4: 40%*	90%	Tier 1: \$15* Tier 2: \$70* Tier 3 & 4: 40%*	90%	Tier 1: \$15* Tier 2: \$70* Tier 3 & 4: 40%*	90%	Tier 1: \$15* Tier 2: \$70* Tier 3 & 4: 40%*	90%	Covered in Full	90%	20%	90%	Covered in Full	90%	Covered in Full	90%	50%	90%	Covered in Full	90%

Out-of-network services are covered up to an allowed amount. After that amount is reached, members may be subject to balance billing. ^ Adult vision included on this plan. \* Not subject to deductible. This is a brief summary. Contact us at [washingtonsales@pacificsource.com](mailto:washingtonsales@pacificsource.com) or go to [PacifiSource.com](http://PacifiSource.com) for details or to see a plan's Summary of Benefits.

We cover more than **187,000\*** employees and their families across the Greater Northwest.

PacificSource business clients include companies working in a variety of industries. That's experience we can leverage to help you with your specific needs.



Manufacturing



Construction



Education



Legal



Wholesale Supply



Medical



Retail



Restaurants



Banking



Agriculture



Non-Profit



Transportation

\* Monthly enrollment report for May 2019, includes fully-insured large, small and self-funded large employer group subscribers and their dependents.





## Focus on **vision**



**Our vision plans focus on wellness and prevention.**

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### **Vision for kids**

**All of our medical plans include full coverage for in-network pediatric eye exams.** Out-of-network eye exams are covered up to \$40 with no deductible. After that, the member pays 100%. **Pediatric vision hardware is covered in full up to \$150.** After that, it's subject to an in-network deductible and then a cost-sharing fee up to 50%, depending upon the plan.

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### **Vision for adults**

Many of our medical plans include coverage for adult eye exams and vision hardware. When visiting an in-network provider, **eye exams are covered in full.** Out-of-network eye exams are covered up to \$40 with no deductible. After that, the member pays 100%. **Adult vision hardware is covered in full up to \$150.**

For more details on our vision benefits, please contact your broker or our team at the contact information listed on the back of this brochure.



# Helping you choose a health plan

**Health plans can be complicated.  
We can help simplify your choice.**

All our health plans are designed to help your employees feel well and stay healthy, including coverage for preventive care, \$0 annual physicals, and most vaccinations.



## Choose one plan, or more.

Our Right Fit options let your employees decide the premium and coverage that best suits their needs.

They can choose from two to four different plans. There is no minimum enrollment number, but the number of plans offered may not exceed the total number of enrolling employees.

The plans offered can use different provider networks, and employees may change their plan choice during your annual open enrollment period.

The minimum employer contribution requirement is 50% employee / 0% dependents of the lowest-cost plan.

Underwriting guidelines may apply.

## Right Fit

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## Health Savings Accounts (HSAs) are a win-win

HSA-qualified plans help employees save money for healthcare expenses, such as deductibles and co-insurance. They also help YOU save premium dollars, AND your contributions to HSA accounts are exempt from payroll taxes. All of our HSA plans feature embedded deductibles and out-of-pocket limits.

**Pro Tip:** Look for plan names with “HSA” in them.

## HSA

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## Health Reimbursement Arrangements (HRAs) to combat costs

With an HRA, you reimburse some of your employees’ medical expenses. You control how much to contribute and which types of expenses are eligible. And if they don’t need it, you don’t spend it.

## HRA

# Great stuff you and your employees get with our plans.

## Cost savings

- ✓ **No-cost wellness programs** to encourage employee fitness, nutrition, and mental health
- ✓ **\$0 co-pays** on select preventive prescription drugs from in-network pharmacies
- ✓ **Pediatric vision benefits** with all plans, and adult vision on a select few
- ✓ **Affordable fitness center access** from our partner, Active&Fit Direct™
- ✓ **24-Hour NurseLine at no cost**
- ✓ **Health Education class reimbursement** up to \$150 for health and wellness classes, such as first aid/CPR, pregnancy, parenting, heart health, and nutrition
- ✓ **No-cost condition support programs** for employees with chronic conditions
- ✓ **Prenatal program** with info and consultations for expectant mothers

## Convenience

- ✓ **Client service and membership representatives** to make things run smoothly
- ✓ **Easy online access** for you and your employees
- ✓ **Video doctor visits** through our partner, Teladoc® and other telehealth providers
- ✓ **Digital member ID cards** via our mobile app
- ✓ **No referrals required by our plans** for your employees to see a specialist
- ✓ **Mail-order and retail pharmacy** for up to a 90-day supply
- ✓ **Online provider directory** to easily find who's in-network
- ✓ **Worry-free travel** with global emergency services from Assist America®

Additional benefits not considered as insurance.

# What's next?

Here's how to enroll in our products:



Choose provider network(s)



Choose a health plan or plans



Contact your broker or our team for a quote

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## **We're here to help.**

We know that each step may require guidance,  
so please contact us with any questions.

**Monday through Friday from 8:00 a.m. to 5:00 p.m.**

**Phone:** (866) 556-1224

**Email:** [washingtonsales@pacificsource.com](mailto:washingtonsales@pacificsource.com)

**[PacificSource.com](http://PacificSource.com)**

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